

## SECURING AND ON BOARDING CORE INTERIMS DURING A TRANSITIONAL PERIOD

### THE CHALLENGE

In 2012 J. Sainsbury PLC proposed that they were buying out the 50% stake held by Lloyds Banking Group in Sainsbury's Bank. As a result, they needed to quickly mobilise key individuals to develop existing strategies and mobilise the separation programme.

Sanderson were engaged under NDA prior to the JV buy-out announcement to assist in securing and on-boarding a number of core interims. These people were assigned to a number of work-streams across a wide range of separation, migration and integration activities around core banking and operational functions.

### THE RESULTS



SUCCESSFUL



KEY PARTNERSHIP



DELIVERED

We were successful in placing said "key" individuals and then grew out delivery teams underneath across a number of core payments, insurance, cards, loans and savings products. More recently we have been a key supplier growing out more operational capability, predominantly in their technical and change management teams as well as growing capability in areas they have previously relied a little more on 3rd parties for including marketing, procurement and finance. We have developed into a key partner over the last 5 years and continue to support them on both a day to day running basis as well as with new acquisitions that they have made.